



I'm ready to move up, but I'd have to sell my current home. Isn't the market flooded with homes for sale right now?

Actually it's not. Although sales have been down this year, so have listings. As a result, the inventory of homes available for sale is remarkably low (less than a five months' supply in July).



Even so, it will take forever to sell my home.

Not true. In the first half of this year, more than three quarters of all homes sold in less than three months. The homes that sit on the market for a long time are typically in poor condition or listed for an unreasonable price. Homes that are in move-in condition and properly priced continue to sell quite quickly.



Look for more helpful tips, resources and links for homeowners and buyers on our website at realestate.wichita.edu.